



The Yes Accelerator

Turn a “maybe” into a “yes” in one conversation – without being pushy

Quick Mindset Reset Before You Begin

Get in the right headspace so you’re excited to help people say yes to their desire.

- Lead with service, not pressure. Your goal is to help, not “win.”
- Focus on their outcome, not your offer.
- See your actions as a friendly check-in, not a sales pitch.

The Yes Flow

Step 1: Open the Door

Re-engage with heart, connection and relevance.

“Hey, I was thinking about our last conversation. How’s [specific challenge] going?”

Step 2: Bridge to Value

Tie your offer to something they already want.

“You mentioned wanting to [result], I have an idea that could get you there faster.”

Step 3: Make the Invitation

Be clear and direct without over explaining.

“Want me to walk you through how we could make [their desire] happen?”

Step 4: Secure the Next Step

Give them the exact action they need to take to say yes to their desire while the interest is top of mind.

- Book a call
- Confirm a start date
- Send the payment link

Yes Boosters

3 ways to increase your ‘YES!’ rate instantly:

- Mirror their exact words to show you understand.
- Offer a *specific* next step (“We could get started as soon as Monday.”).
- Remove friction. What would make it easier for them to say yes?

5 Ready-to-Use Conversation Starters

Copy, paste, and send... or tweak for your style:

1. “Hey [Name], I thought of something that could help you with [challenge]...”
2. “Quick question, are you still looking to [goal]?”
3. “I’ve got an idea for how you could hit [result] in the next [time frame], want to hear it?”
4. “Remember when we talked about [goal]? I mapped out a way to make that happen.”
5. “Want to chat about how you could [result]?”

Your Next Step

If you liked how simple this is, you’ll *love* the results you’ll create inside my [10K in 10 Days](#). We run plays like this every day, so you’re attracting yeses on repeat.